

## Retail Banking Division

### Senior Officer / Officer - Customer Services

#### Responsibilities:

- Active acquisition and prospecting of new customers, develop and strengthen their relationship with the bank in accordance with relevant business goals
- Contribute to accomplish profit and growth targets
- Manage the relationships with new potential customers and existing value customers, take chances in cross selling and engage actively in wealth management referrals
- Handle loan application and prepare credit proposal
- Ensure superior customer service and contribute to the overall customer experience of branch banking service

#### Requirements:

- University degree holder
- Minimum 1 year of experience of sales experience in the banking services
- Good knowledge of retail banking products including mortgage loan, wealth management products, credit card, etc
- Strong communication and interpersonal skills

**Candidate with less experience will be considered as Officer.**

### **OUR BENEFITS**

As rewards to high achievers, we offer an attractive remuneration package which includes:

- Performance bonus
- Meal allowance
- Sales incentive
- Provident fund scheme
- Medical coverage
- Paid annual leave
- Education subsidy
- Low-interest staff mortgage plan
- High-yield payroll account
- Dental insurance

### **HOW TO APPLY**

If you would like to head start your career in a fast growing organization, please send your application and your recent photo to our bank:

By Mail:            Human Resources Department  
                          OCBC Bank (Macau) Limited  
                          241 Avenida de Almeida Ribeiro, Macau

By E-mail: [career\\_mac@ocbc.com](mailto:career_mac@ocbc.com)

**\*Personal data collected will be kept confidential and used for recruitment purpose only.**