# **Retail Banking Division**

# Manager - Wealth Management Department

#### **Responsibilities:**

- Establish and strengthen the relationships with high-net-worth customers
- Identify customers' needs by providing thorough financial analysis
- Provide professional wealth management services and solutions to customers
- Develop and grow a portfolio of new potential customers

#### **Requirements:**

- Bachelor's degree holder in Finance, Economics, or related fields
- Minimum 5 years of experience in serving affluent customers
- Holder of insurance agent license, with CFA or CFP qualification is most preferred
- Excellent communication skill and good command of English and Chinese
- Proactive and self-motivated
- Candidates with less experience will be considered as officer grade

## **OUR BENEFITS**

As rewards to high achievers, we offer an attractive remuneration package which includes:

- Performance bonus
- Meal allowance
- Sales incentive
- Provident fund scheme
- Medical coverage

- Paid annual leave
- Education subsidy
- Low-interest staff mortgage plan
- High-yield payroll account
- Dental insurance

### HOW TO APPLY

If you would like to head start your career in a fast growing organization, please send your application and your recent photo to our bank:

By Mail: Human Resources Department OCBC Bank (Macau) Limited 241 Avenida de Almeida Ribeiro, Macau

By E-mail: career\_mac@ocbc.com

\*Personal data collected will be kept confidential and used for recruitment purpose only.